



Rep. Company: _____ Rep. Name: _____ Date Quote Due: _____ Ref #: _____

Prospect Company: _____ Type of Products Sold: _____

Address: _____ City: _____ State: _____ Zip: _____

Key Contact Name: _____ Position: _____ Email: _____

Phone: _____ Fax: _____ Web Site: _____

Customer Credit Information

Type of Organization: Corporation Subs Partnership Other _____ D&B Number _____

Trade Reference Sheet Available Company is Private Public _____ No. Years in Business _____

Amt. Annual Sales _____ if a private company, provide most recent audited financial statement

Name of CFO or Financial Contact: _____ Title: _____

Phone: _____ Fax: _____ Email: _____

Parent Company: _____

Address: _____ City: _____ State: _____ Zip: _____

Program Information

Program Name: _____ Assembly Number: _____

Program Status: In development In production

Current Manufacturing Is: In-House Outsourced to _____

If In-House, is there material for AMS to purchase? Yes No

If outsourced, why are they quoting our company? _____

Requirement is for: Full TK Customer Furnished Material Partial TK

Production is for: PCBA Final Assembly (System Build) Cable Assemblies Required

Quantities Required: Monthly _____ Annually _____ Manufacturing Lot Size _____

Target Price per Unit: \$ _____ based on monthly or annual volume of: _____

Workmanship Standards: IPC-A-610 Rev. C Class 1 Class 2 Class 3 UL BABT

Are there blank parts to be loaded or programmed at test? Yes No

P.C.B. Surface Finish: Gold Silver Tin Immersion

Is there a Domestic sourcing requirement for PCB? Yes No



Ionograph COFC/610 Rev. C _____

ECO'S in progress? _____

Special Handling, Bake Seal Moisture Sensitive Temperature Sensitive Camelot Required

Documentation & Materials Checklist

- FAB Drawing Provided Soft copy coming Are FAB items already tooled? Yes No
- Assembly Drawing Provided Soft copy coming
- Schematic Drawing Provided Soft copy coming What is the tooling source? _____
- Mechanical Drawing Provided Soft copy coming
- Gerber Files Provided Soft copy coming
- Panelization Drawing Provided Soft copy coming
- Bill of Material Provided Soft copy coming Who owns the tooling? _____
- Supplier and Manufacturing
- Part Number Provided Soft copy coming
- Populated Board Provided Will be available
- Cable Assemblies Provided Will be available
- Housing Provided Will be available CAD system used in schematic capture: _____
- Sample Assembly Provided Will be available
- Manufacturing Tooling Provided Will be available CAD system used in PCB layout: _____
- Subcontract Requirements Provided Will be available What are they? (Please attach)

Note: Soft Copy Should Not be a .pdf file

Test Requirements: ICT Functional Burn-In No Test Other _____

Test Time, if Customer Furnished _____

ICT Test Platform GenRad # _____ Teradyne # _____ HP # _____

Shipping and Packaging Requirements:

Packaging Materials Provided AMS Furnishes

Specific Packaging Requirements _____



Shipping Provided AMS Furnishes

Specific Shipping Requirements _____

Date Submitted: _____ **Date Customer Expects Response:** _____

Project Award Date: _____ **Production Start Date:** _____

Rep. Comments: